

## **Michigan County Jails, Their Contracted Telecommunication Vendors, Telecommunication Rates, and Selected Policy Highlights**

Collected by Phil Lombard via FOIA, June-December 2022

*Find the full contracts from which this data was gathered at  
<https://www.prisonpolicy.org/contracts/documents.html>.*

**Table 1a*****Michigan County Jails, Their Contracted Telecommunication Vendors, and Selected Highlights.***

County <sup>1</sup>	Vendor	Recurring annual kickback <sup>4</sup> in \$	Signing bonus/one time grant in \$	Telephone					
				Call rate <sup>2</sup> per minute in \$	Call rate kickback in %	Service charge in \$	Cost for first 15 min. call in \$	Inbound voicemail <sup>3</sup> rate in \$	Voicemail rate kickback in %
Wayne	Telmate <sup>5</sup>	1,750,000	100,000	.16-.28		3.00-6.95	5.40	1.25	
Oakland	Smart <sup>6</sup>	N/A <sup>7</sup>	N/A	0.16	75.0	0.00-9.95	2.40		
Macomb	ICS <sup>8</sup>		200,000	0.20	72.0				
Kent	ICS			0.21	81.1 <sup>9</sup>	3.00-5.95	6.15	1.00	
Genesee	GTL <sup>10</sup>	180,000	60,000	0.21	N/A	3.00-5.95	6.15		
Washtenaw	Securus <sup>11</sup>	25,000	110,000	0.21	35.0				
Ottawa	Smart	N/A	25,000	0.16	90.0	3.00-5.95	5.40	1.00	100
Ingham	Securus			0.21	35.0	3.00-5.95	6.15		
Kalamazoo	GTL	65,000		0.18	80.0	3.00-5.95	5.70		
Livingston	ICS	115,000		0.21	46.0			1.00	50

*Note.* <sup>1</sup>Counties listed by most populous. <sup>2</sup>Does not include international calls. In May 2021, the FCC limited call rates to 21 cents/minute. Many vendors do not include call rates in contracts. <sup>3</sup>Usually less than one minute. <sup>4</sup>Often described in as “commissions.” <sup>5</sup>Acquired by Global Tel\*Link (GTL). <sup>6</sup>Smart Communications Holding. <sup>7</sup>Throughout these tables, “N/A” is used when a jail is confirmed to *not* have a certain policy or practice; cells are left blank when a jail’s policy is unknown. <sup>8</sup>Inmate Calling Solutions. <sup>9</sup>Minimum annual guarantee \$840,000. <sup>10</sup>Also known as ViaPath. <sup>11</sup>Securus adds a \$3.00 transaction fee for purchasing a “book of stamps” used as credits for e-messaging.

**Table 1b***Michigan County Jails, Their Contracted Telecommunication Vendors, and Selected Highlights (cont.)*

County	Mail				Video Visitation					
	Jail policy allow U.S. mail? <sup>1</sup>	E- message rate in \$	E- message kickback in %	E- photo rate in \$	Jail policy allow personal visit?	Minimum remote video availability per week	Video visit rate per minute in \$	Video visit kickback in %	Minimum video session in minutes	Minimum ADP <sup>2</sup>
Wayne	Yes				Yes		0.15	25		1800
Oakland	No	0.50		1.00	No	N/A	0.16		30	N/A
Macomb	Yes	0.25		0.50	No				30	N/A
Kent	Yes	0.50			No		0.25		30	910
Genesee	No	0.25		0.25	No	12 hr/7 days	0.40		25	
Washtenaw	Yes	0.50		0.50	No	5 days/wk				
Ottawa	No	0.50	10	1.00	Yes	N/A	0.20	50	N/A	N/A
Ingham	Yes	0.40	10		No	50 hr//term/wk <sup>3</sup>	1.00	20	20	
Kalamazoo	Yes	0.25	25	0.50	No	80% access	0.25	25		
Livingston	Yes	0.25 <sup>4</sup>			No		0.25	50		

Note. <sup>1</sup>Postal mail sent to the jail. PC means postcards only. <sup>2</sup>Jail average daily population. <sup>3</sup>Hours per video terminal per week. <sup>4</sup>Incoming free.

**Table 2a***Michigan County Jails, Their Contracted Telecommunication Vendors, and Selected Highlights (cont.)*

County	Vendor	Recurring annual kickback in \$	Signing bonus/one time grant in \$	Telephone					
				Call rate per minute in \$	Call rate kickback in %	Service charge in \$	Cost for first 15 min. call in \$	Inbound voicemail rate in \$	Voicemail rate kickback in %
Saginaw	CPC	192,000	150,000	0.21	N/A				
Muskegon	Securus <sup>1</sup>	170,000	60,000		63.5			3.95	20
St. Clair	Securus		100,000	0.21	78.0 <sup>2</sup>			1.99	20
Jackson	Smart	300,000	N/A	0.19	N/A				
Monroe	ICS		75,000	0.21	70.1 <sup>3</sup>	3.00-5.95	6.15		
Berrien	GTL				60.0 <sup>4</sup>				
Calhoun	ICS			0.21	66.1 <sup>5</sup>	3.00-5.95			
Allegan	GTL <sup>7</sup>			0.21	23.8 <sup>6</sup>	3.00-6.95	6.15		
Eaton	Securus				51.0				
Bay	Securus			0.21	45.0			1.99	20

*Note.* <sup>1</sup>Also ViaPath. <sup>2</sup>Minimum annual guarantee \$190,000. <sup>3</sup>Minimum annual guarantee \$250,000. <sup>4</sup>Minimum annual guarantee \$250,000. <sup>5</sup>Minimum annual guarantee \$330,000. <sup>6</sup>Minimum annual guarantee \$60,000. <sup>7</sup>Also Telmate.

**Table 2b***Michigan County Jails, Their Contracted Telecommunication Vendors, and Selected Highlights (cont.)*

County	Mail				Video Visitation					
	Jail policy allow U.S. mail?	E- message rate in \$	E- message kickback in %	E- photo rate in \$	Jail policy allow personal visit?	Minimum remote video availability per week	Video visit rate per minute in \$	Video visit kickback in %	Minimum video session in minutes	Minimum ADP
Saginaw	Yes	0.10	20		No			20		434
Muskegon	PC	0.50	10	0.50	No			45		
St. Clair	PC	0.50	20	0.50	No	80 hr/term/wk		50		ADP-5%
Jackson	No	0.50		1.00	No	16 hr/day	0.15			
Monroe	Yes				No		0.23			301
Berrien	PC				No		.30-0.80	50		
Calhoun	Yes				No		0.50		30	585
Allegan	PC	.10-1.00	0	.10-1.00	No		.40-1.00	30		
Eaton	PC				No	80 hr/term/wk				
Bay	Yes				No	80 hr/term/wk	1.00	30 <sup>1</sup>	20	

Note. <sup>1</sup>Only for months when net revenue exceeds \$2,200.

**Table 3a***Michigan County Jails, Their Contracted Telecommunication Vendors, and Selected Highlights (cont.)*

County	Vendor	Recurring annual kickback in \$	Signing bonus/one time grant in \$	Telephone					
				Call rate per minute in \$	Call rate kickback in %	Service charge in \$	Cost for first 15 min. call in \$	Inbound voicemail rate in \$	Voicemail rate kickback in %
Lenawee	GTL/PCS			0.21	\$0.275 <sup>1</sup>	3.00-6.95	6.15		
G <sup>2</sup> Traverse	Securus		15,000		39.0	3.00-5.95		3.95	20
Lapeer	CPC		25,000	0.21	91.0	3.00-5.95	6.15		
Midland	Securus				75.1 <sup>3</sup>			1.99	20
Clinton	Securus		40,000		75.0	3.00-5.95			
Van Buren	Securus				85.0			1.99	20
Shiawassee	CPC	45,200		0.20	\$25 <sup>4</sup>	3.00-5.95	6.00		
Ionia	ICS			0.21	70.1	3.00-5.95	6.15	1.00	50
Montcalm	ICS		50,000	0.21	75.0	3.00-5.95	6.15	1.99	50
Marquette	Securus		10,000						

*Note.* <sup>1</sup>\$0.275 per minute, no percentage. <sup>2</sup>Grand. <sup>3</sup>Minimum annual guarantee \$80,000. <sup>4</sup>\$25 per inmate per monthly ADP, no percentage.

**Table 3b***Michigan County Jails, Their Contracted Telecommunication Vendors, and Selected Highlights (cont.)*

County	Mail				Video Visitation					
	Jail policy allow U.S. mail?	E- message rate in \$	E- message kickback in %	E- photo rate in \$	Jail policy allow personal visit?	Minimum remote video availability per week	Video visit rate per minute in \$	Video visit kickback in %	Minimum video session in minutes	Minimum ADP
Lenawee	Yes	0.25		0.25	Yes		0.25	20		
G Traverse	Yes	0.60	16.6		No	80 hr/term/wk				
Lapeer	Yes	0.50	20		Yes		0.20	20		68
Midland	Yes	0.50	20	0.50	Vendor <sup>1</sup>	80 hr/term/wk	1.00	20 <sup>2</sup>	20	250
Clinton	PC	0.50	10	0.50	Yes			20		
Van Buren	Yes	0.50	20	0.50	No	80 hr/term/wk		20 <sup>3</sup>		
Shiawassee	Yes	0.50	20		No		0.20	20		72
Ionia	PC				No		0.50	50		
Montcalm	Yes	0.50			No		0.25	25		
Marquette	No	0.50	20	0.50	No	80 hr/term/wk	1.00	20	20	

*Note.* <sup>1</sup>Vendor prohibited. <sup>2</sup>20% if at least 375 video visits a month. <sup>3</sup>20% if monthly paid visits meet or exceeds 1.5 visits per inmate per month.

**Table 4a***Michigan County Jails, Their Contracted Telecommunication Vendors, and Selected Highlights (cont.)*

County	Vendor	Recurring annual kickback in \$	Signing bonus/one time grant in \$	Telephone					
				Call rate per minute in \$	Call rate kickback in %	Service charge in \$	Cost for first 15 min. call in \$	Inbound voicemail rate in \$	Voicemail rate kickback in %
Isabella	Securus		50,000	0.21	85.0			1.99	20
Barry	CTEL <sup>1</sup>		35,000 <sup>2</sup>		63.0				
St. Joseph	Securus		50,000		55.0			3.95	20
Tuscola	ICS	10,000	20,000		58.1			1.00	50
Cass	ICS		40,000	0.22	60.0	3.00-5.95		1.00	50
Newaygo	CPC		45,000	0.21	\$15K <sup>3</sup>	3.00-5.95	6.15		
Hillsdale	CPC		78,000	0.21	\$25 <sup>4</sup>				
Branch	Securus		20,400		45.0			1.50	30
Gratiot	Securus		10,000 <sup>5</sup>		50.0				
Sanilac	Securus		100,000	0.21	65.0	3.95-11.95	7.10	1.99	20

*Note.* <sup>1</sup>Consolidated Telcom. <sup>2</sup>Includes \$20,000 worth of calling cards. <sup>3</sup>\$15,000 per month, no percentage. <sup>4</sup>\$25 per inmate per monthly ADP, no percentage. <sup>5</sup>\$10,000 worth of calling cards.



**Table 4b***Michigan County Jails, Their Contracted Telecommunication Vendors, and Selected Highlights (cont.)*

County	Mail				Video Visitation					
	Jail policy allow U.S. mail?	E- message rate in \$	E- message kickback in %	E- photo rate in \$	Jail policy allow personal visit?	Minimum remote video availability per week	Video visit rate per minute in \$	Video visit kickback in %	Minimum video session in minutes	Minimum ADP
Isabella	PC	2.00	50	0.50	No	80 hr/term/wk	1.00	40	20	294
Barry	No				Yes					
St. Joseph	PC	0.50	10	0.50	Yes	No limits				
Tuscola	PC				No		0.25	50		
Cass	Yes				No		0.25	50		
Newaygo	PC	0.50	20		No		0.20	20		269
Hillsdale	PC				No		0.50	25		70
Branch	PC	0.50	20	0.50	No	80 hr/term/wk	1.00	20	20	
Gratiot	PC	0.50	20	0.50	No	80 hr/term/wk		20 <sup>1</sup>		
Sanilac	Yes	0.50	20	0.50	No	80 hr/term/wk		20		

*Note.* <sup>1</sup>20% if monthly paid visits meet or exceeds 1.5 visits per inmate per month.