



2600 Maitland Center Pkwy

Maitland, FL

32751

Mr. Bill Cook Alabama Public Service Commission 100 North Union, Suite 850 Montgomery, AL 36104

P.O. Drawer 200

Winter Park, FL

32790-0200

RE: AL Annual Financial Statements

Authority Type: OSPR

Tel: 407-740-8575

Fax: 407-740-0613

tmi@tminc.com

Dear Mr. Cook:

Enclosed please find financial statements for Network Communications International Corp/OSPR for their fiscal year ended 2013. This information is being supplied to you in compliance with the Alabama Public Service Commission requirement for Annual Report submission.

Please acknowledge receipt of this filing by returning, file stamped, the extra copy of this cover letter in the self-addressed, stamped envelope provided.

Questions pertaining to this filing should be addressed to my attention at 407-740-3035. Thank you for your assistance.

Sincerely

Compliance Reporting Specialist

enclosures

CC: Stephanie Jackson, Network Communications International Corp file:

Network Communications International Corp - Reporting- Alabama

## NETWORK COMMUNICATIONS INT'L CORP

Balance Sheet December 31, 2013

#### **ASSETS**

Cash	
Cash - TB&T \$302,669.08	
Petty Cash 300.00	
TOTAL CASH	\$302,969.08
Current Assets	
Escrow Accounts - TMI 20,836.87	
Accounts Receivable - Revenue 448,636.66	
Billing & Collection Reserve (113,032.97)	)
Accounts Receivable - Direct Billed 251,984.82	
Direct Billed A/R Reserve (62,360.11)	)
Prepaid Expenses 123,184.64	
TOTAL CURRENT ASSETS	669,249.91
Fixed Assets	
Office Equipment 82,172.53	
Furniture & Fixtures 35,104.87	
Computers 133,987.94	
Telephone/Switch Equipment 778,336.80	
Land 59,362.35	
Accumulated Depreciation (583,323.93)	
TOTAL FIXED ASSETS	- 505,640.56
Other Assets	
Notes Receivable - Employees 781.92	
Investment in ICS 410,834.90	
TOTAL OTHER ASSETS	411,616.82
TOTAL ASSETS	1,889,476.37

#### **NETWORK COMMUNICATIONS INT'L CORP**

Balance Sheet December 31, 2013

#### LIABILITIES AND EQUITY

Accounts Payable - Commissions 781,744.16 Accounts Payable - Trade 152,421.38	
· · · · · · · · · · · · · · · · · · ·	
Accounts Payable - Origination 15,755.54	
TOTAL ACCOUNTS PAYABLE	949,921.08
Current Liabilities	
Payroll Taxes Payable 159,767.50	
Accrued Salaries Payable 27,583.84	
Prepaid Revenue 432,514.32	
Accrued Expenses payable 27,250.00	
Sales Tax Payable 79,234.34	
Franchise Tax Payable 22,456.00	
401k payable5,708.91	
TOTAL CURRENT LIABILITIES	754,514.91
Notes Payable - Current	
Notes Payable - Current Portion 60,000.00	·
TOTAL NOTES PAYABLE-CURRENT	60,000.00
Notes Payable Non-Current	
Due to ICS 229,060.40	
TB&T - Video Visitation 67,951.24	
TOTAL NOTES PAYABLE	297,011.64
Equity	
Common Stock 1,000.00	
Owners' Distributions - Bill Pope (1,577,017.19)	
Owner's Distributions - Jay Walters (1,577,017.19)	
Additional Paid In Capital 161,993.60	
Retained Earnings 2,819,069.52	
TOTAL EQUITY	(171,971.26)
TOTAL LIABILITIES AND EQUITY	1,889,476.37

NCIC Income Statement For the Twelve Months Ending December 31, 2013

		% Of				% Of				
	December	Revenue	Budget	Variance	YTD	% Of Revenue	YTD Budget	Variance	Last	December
						110401100	Booger	variance	Month	Last Year
REVENUE Gross Sales LEC Billed	****									
International Sales	\$90,278.89 42,116.29	4.18%	\$0.00	\$90,278.89	\$1,529,425.68	7.07%	\$1,185,800.00	\$343,625.68	\$131,544.63	\$164,921.58
Credit Card Sales	35,023.36	1.95% 1.62%	\$0.00	42,116.29	497,502.91	2.30%	373,500.00	124,002.91	34,036.76	50,350.68
Customer Service	68,791,13	3.18%	\$0.00 \$0.00	35,023.36	842,614.20	3.89%	723,500.00	119,114.20	35,438.05	74,057.69
Prepaid Sales	1,920,219.74	88.85%	. \$0.00 \$0.00	68,791.13 1,920,219.74	505,265.19	2.33%	309,000.00	196,265.19	62,974.49	26,386.04
One Plus	4.920.19	0.23%	\$0.00	4,920,19	18,193,627.12 74,448.00	84.07%	12,721,700.00	5,471,927.12	1,821,902.70	1,101,072.47
Other Operator Services	2,142.23	0.10%	\$0.00	2,142.23	74,448.00 28,729.89	0.34% 0.13%	56,100.00	18,348.00	7,137.49	9,935.19
Rejects	(2,185.13)	-0.10%	\$0.00	(2,185.13)	(30,519.72)	-0.14%	22,100.00 (22,560.00)	6,629.89	2,147.34	2,722.29
Total Operating Revenue	2,161,306.70	100.00%	0.00	2,161,306.70	21,641,093.27	100.00%	15,369,140.00	(7,959.72) 6,271,953.27	(2,409.49)	(4,134.03)
				-,,		100.00 /4	13,303,140.00	0,211,333.21	2,092,771.97	1,425,311.91
COST OF SALES										
Commission Expense	1,092,488.67	50.55%	\$0.00	1,092,488.67	11,027,864.79	50.96%	7,797,000.00	3,230,864.79	1,075,525.86	681,304,81
Sales Commission Expense	48,281.08	2.23%	\$0.00	48,281.08	622,529.65	2.88%	479,100.00	143,429,65	47,991.83	51,402,13
Origination Fees	89,798.82	4.15%	\$0.00	89,798.82	720,433.02	3.33%	503,750.00	216,683.02	72,429.38	52,418,76
Operator Cost	200,224.13	9.26%	\$0.00	200,224.13	1,937,858.54	8.95%	1,384,000.00	553,858,54	181,290.69	146,989.63
Instail & Setup Fees Billing & Collection Cost	22,160.00	1.03%	\$0.00	22,160.00	262,051.58	1.21%	205,100.00	56,951.58	12,750.77	0.00
Refunds	138,973.87	6.43%	\$0.00	138,973.87	1,226,546.83	5.67%	870,300.00	356,246.83	127,235.82	100,946.56
Total Cost of Sales	58,572.36	2.71%	\$0.00	58,572.36	439,858.13	2.03%	295,800.00	144,058.13	42,713.27	22,747.86
Total Cost of Gales	1,650,498.93	76.37%	0.00	1,650,498.93	16,237,142.54	75.03%	11,535,050.00	4,702,092.54	1,559,937.62	1,055,809.75
GROSS PROFIT	510,807.77	23.63%	0.00	510,807.77	5,403,950.73	24.97%	3,834,090.00	1,569,860.73	532,834.35	369,502.16
							-,,	1,000,000,10	332,034,33	303,302.10
PERSONNEL EXPENSE										
Salaries Payroll Taxes	292,164.43	13.52%	\$0.00	292,164.43	2,773,793.40	12.82%	1,947,500.00	826,293.40	283,451.60	156,763,59
Health & Dental Insurance	10,513.11	0.49%	\$0.00	10,513.11	85,850.40	0.40%	65,300.00	20,550.40	6,413.35	4,127,71
Employee Benefits	15,830.00	0.73%	\$0.00	15,830.00	170,290.37	0.79%	131,000.00	39,290.37	15,830.00	11,184.91
401K Contributions	7,209.02 766.03	0.33%	\$0.00	7,209.02	28,179.30	0.13%	18,100.00	10,079.30	2,038.34	913.35
Training	0.00	0.04%	\$0.00	766.03	9,981.54	0.05%	7,400.00	2,581.54	694.65	1,014.88
			\$0.00	0.00	361.95	0.00%	400.00	(38.05)	0.00	0.00
Total Personnel Expense	326,482.59	15.11%	0.00	326,482.59	3,068,456.96	14.18%	2,169,700.00	(38.05) 898,756.96	308,427.94	174,004.44
Total Personnel Expense				326,482.59	3,068,456.96	14.18%	2,169,700.00	898,756.96	308,427.94	174,004.44
Total Personnel Expense  BUILDING & EQUIPMENT EXPENSE  Depreciation Expense Insurance	326,482.59	15.11%	0.00			14.18% 0.66%	2,169,700.00	898,756.96 141,911.50	308,427.94 16,058.99	174,004.44 5,066.86
Total Personnel Exbense  BUILDING & EQUIPMENT EXPENSE Depreciation Expense Insurance Maintenance & Repairs	326,482.59 16,059.24 2,569.33 121.53	0.74% 0.12% 0.01%	\$0.00	326,482.59 16,059.24	3,068,456.96 141,911.50	14.18%	2,169,700.00 0.00 0.00	898,756.96 141,911.50 34,931.96	308,427.94 16,058.99 2,569.33	5,066.86 2,677.70
Total Personnel Exbense  BUILDING & EQUIPMENT EXPENSE Depreciation Expense Insurance Maintenance & Repairs Utilities & Telephone	16,059.24 2,569.33 121.53 7,240.26	0.74% 0.12% 0.01% 0.33%	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00	326,482.59 16,059.24 2,569.33	3,068,456.96 141,911.50 34,931.96	0.66% 0.16%	2,169,700.00	898,756.96 141,911.50	308,427.94 16,058.99	5,066.86 2,677.70 178.60
Total Personnel Expense  BUILDING & EQUIPMENT EXPENSE Depreciation Expense Insurance Maintenance & Repairs Utilities & Telephone Personal Property Taxes	326,482.59 16,059.24 2,569.33 121.53 7,240.26 0.00	0.74% 0.12% 0.01% 0.33% 0.00%	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	16,059,24 2,569.33 121.53 7,240.26 0.00	3,068,456.96 141,911.50 34,931.96 1,559.84	0.66% 0.16% 0.01%	0.00 0.00 192,000.00 0.00	898,756.96 141,911.50 34,931.96 (190,440.16)	308,427.94 16,058.99 2,569.33 87.29	5,066.86 2,677.70 178.60 8,297.35
Total Personnel Exbense  BUILDING & EQUIPMENT EXPENSE Depreciation Expense Insurance Maintenance & Repairs Utilities & Telephone	16,059.24 2,569.33 121.53 7,240.26	0.74% 0.12% 0.01% 0.33%	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00	326,482.59 16,059.24 2,569.33 121.53 7,240.26	3,068,456.96 141,911.50 34,931.96 1,559.84 92,893.65	0.66% 0.16% 0.01% 0.43%	0.00 0.00 0.00 192,000.00 0.00	898,756.96 141,911.50 34,931.96 (190,440.16) 92,893.65	308,427.94 16,058.99 2,569.33 87.29 10,400.60	5,066.86 2,677.70 178.60
Total Personnel Exbense  BUIL DING & EQUIPMENT EXPENSE Depreciation Expense Insurance Maintenance & Repairs Utilities & Telephone Personal Property Taxes Total Building & Equipment Exo	326,482.59 16,059.24 2,569.33 121.53 7,240.26 0.00	0.74% 0.12% 0.01% 0.33% 0.00%	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	16,059,24 2,569.33 121.53 7,240.26 0.00	3,068,456.96 141,911.50 34,931.96 1,559.84 92,893.65 5,493.98	0.66% 0.16% 0.01% 0.43% 0.03%	0.00 0.00 192,000.00 0.00	898,756.96 141,911.50 34,931.96 (190,440.16) 92,893.65 5,493.98	16,058.99 2,569.33 87.29 10,400.60	5,066.86 2,677.70 178.60 8,297.35 47.52
Total Personnel Expense  BUILDING & EQUIPMENT EXPENSE Depreciation Expense Insurance Maintenance & Repairs Utilities & Telephone Personal Property Taxes Total Building & Equipment Exp  OPERATING EXPENSES	326,482.59 16,059.24 2,569.33 121.53 7,240.26 0.00 25,990.36	0.74% 0.12% 0.01% 0.33% 0.00% 1.20%	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	16,059.24 2,569.33 121.53 7,240.26 0.00 25,990.36	3,068,456.96 141,911.50 34,931.96 1,559.84 92,893.65 5,493.98 276,790.93	0.66% 0.16% 0.01% 0.01% 0.03% 1.28%	0.00 0.00 192,000.00 0.00 192,000.00	898,756.96 141,911.50 34,931.96 (190,440.16) 92,893.65 5,493.98 84,790.93	16,058.99 2,569.33 87.29 10,400.60 0.00 29,116.21	5,066.86 2,677.70 178.60 8,297.35 47.52 16,268.03
Total Personnel Exbense  BUIL DING & EQUIPMENT EXPENSE Depreciation Expense Insurance Maintenance & Repairs Utilities & Telephone Personal Property Taxes Total Building & Equipment Exo	326,482.59 16,059.24 2,569.33 121.53 7,240.26 0.00 25,990.36	0.74% 0.12% 0.01% 0.33% 0.00% 1.20%	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	16,059.24 2,569.33 121.53 7,240.26 0.00 25,990.36	3,068,456.96  141,911.50 34,931.96 1,559,84 92,893.65 5,493.98 276,790.93	0.66% 0.16% 0.01% 0.43% 0.03% 1.28%	2,169,700.00 0.00 0.00 192,000.00 0.00 192,000.00 77,600.00	898,756.96 141,911.50 34,931.96 (190,440.16) 92,893.65 5,493.98 84,790.93	16,058.99 2,569.33 87.29 10,400.60 0.00 29,116.21	5,066.86 2,677.70 178.60 8,297.35 47.52 16,268.03
Total Personnel Exbense  BUILDING & EQUIPMENT EXPENSE Depreciation Expense Insurance Maintenance & Repairs Utilities & Telephone Personal Property Taxes Total Building & Equipment Exo  QPERATING EXPENSES Advertising	326,482.59 16,059.24 2,569.33 121.53 7,240.26 0.00 25,990.36	0.74% 0.12% 0.01% 0.33% 0.00% 1.20%	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	326,482.59 16,059.24 2,569.33 121.53 7,240.26 0.00 25,990.36	3,068,456.96 141,911.50 34,931.96 1,559.84 92,893.65 5,493.98 276,790.93	0.66% 0.16% 0.01% 0.43% 0.03% 1.28%	2,169,700.00 0.00 0.00 192,000.00 0.00 192,000.00 77,600.00 67,900.00	898,756.96 141,911.50 34,931.96 (190,440.16) 92,893.65 5,493.98 84,790.93 24,148.89 (1,583.71)	16,058.99 2,569.33 87.29 10,400.60 0.00 29,116.21	174,004.44 5,066.86 2,677.70 178.60 8,297.35 47.52 16,268.03 9,509.56 0.00
Total Parsonnel Exbense  BUIL DING & EQUIPMENT EXPENSE Depreciation Expense Insurance Maintenance & Repairs Utilities & Telephone Personal Property Taxes Total Building & Equipment Exp  OPERATING EXPENSES Advertising Selling Esp - Conference	326,482.59 16,059.24 2,569.33 121.53 7,240.26 0.00 25,990.36	0.74% 0.12% 0.01% 0.33% 0.00% 1.20%	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	16,059.24 2,569.33 121.53 7,240.26 0.00 25,990.36 11,780.77 1,212.62 4,959.26	3,068,456.96 141,911.50 34,931.96 1,559.84 92,893.65 5,493.98 276,790.93	0.66% 0.16% 0.01% 0.43% 0.03% 1.28% 0.47% 0.31%	2,169,700.00  0.00 0.00 192,000.00 0.00 192,000.00  77,600.00 67,900.00 55,350.00	898,756.96 141,911.50 34,931.96 (190,440.16) 92,893.65 5,493.98 84,790.93 24,148.89 (1,583.71) 19,738.07	308,427.94 16,058.99 2,569.33 87.29 10,400.60 0.00 29,116.21 3,538.57 50.00 5,873.41	174,004.44 5,066.86 2,677.70 178.50 8,297.35 47.52 16,268.03 9,509.56 0.00 0.00
Total Personnel Exbense  BUILDING & EQUIPMENT EXPENSE Depreciation Expense Insurance Maintenance & Repairs Utilities & Telephone Personal Property Taxes Total Building & Equipment Exo  OPERATING EXPENSES Advertising Selling Exp - Conference Selling Exp - Sales Rep Exp	326,482.59 16,059.24 2,569.33 121.53 7,240.26 0,00 25,990.36 11,780.77 1,212.62 4,959.26	0.74% 0.12% 0.01% 0.33% 0.00% 1.20%	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	326,482.59 16,059.24 2,569.33 121.53 7,240.26 0.00 25,990.36	3,068,456.96  141,911.50 34,931.96 1,559,84 92,893.65 5,493.98 276,790.93  101,748.89 66,316.29 75,088.07 25,269.81	14.18%  0.66% 0.16% 0.01% 0.43%  1.28%  0.47% 0.31% 0.35% 0.12%	2,169,700.00  0.00 192,000.00 0.00 192,000.00 77,600.00 67,900.00 55,350.00 29,600.00	898,756,96  141,911.50 34,931.96 (190,440.16) 92,893.65 5,493.98 84,790.93  24,148.89 (1,583.71) (1,738.07 (4,330.19)	308,427.94 16,058.99 2,569.33 87.29 10,400.60 0.00 29,116.21 3,536.67 50.00 5,873.41 1,302.37	174,004.44 5,066.86 2,677.70 178.60 8,297.35 47.52 16,268.03 9,509.56 0.00 0.00 20,782.81
Total Personnel Exbense  BUILDING & EQUIPMENT EXPENSE Depreciation Expense insurance Maintenance & Repairs Utilities & Telephone Personal Property Taxes Total Building & Equipment Exp  OPERATING EXPENSES Advertising Selling Exp - Conference Selling Exp - Sales Rep Exp Travel	16,059.24 2,569.33 121.53 7,240.26 0.00 25,990.36 11,780.77 1,212.62 4,959.26 1,825.85	0.74% 0.12% 0.01% 0.33% 0.00% 1.20% 0.55% 0.06% 0.23%	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	16,059.24 2,569.33 121.53 7,240.26 0.00 25,990.36 11,780.77 1,212.62 4,959.26 1,825.85	3,068,456.96  141,911.50 34,931.96 1,559.84 92,993.65 5,493.98 276,790.93  101,748.89 66,316.29 75,088.07 25,268.81 16,227.19	0.66% 0.16% 0.01% 0.43% 1.28% 0.31% 0.31% 0.35% 0.12% 0.107%	77,600.00 77,600.00 77,600.00 77,600.00 192,000.00 77,600.00 192,000.00 193,000.00	898,756.96 141,911.50 34,931.96 (190,440.16) 92,893.65 5,493.98 84,790.93 24,148.89 (1,583.71) 19,738.07 (4,330.19) 2,927.19	308,427.94 16,058.99 2,569.33 87.29 10,400.60 0.00 29,116.21 3,536.57 50.00 5,873.41 1,302.37 2,178.88	174,004.44 5,066.86 2,677.70 178.60 8,297.35 47.52 16,268.03 9,509.56 0.00 0.00 20,782.81 4,857.17
Total Personnel Exbense  BUIL DING & EQUIPMENT EXPENSE Depreciation Expense insurance Maintenance & Repairs Utilities & Telephone Personal Property Taxes Total Building & Equipment Exp  OPERATING EXPENSES Advertising Selling Exp - Conference Selling Exp - Sales Rep Exp Travel Meals - Sales Postage, Freight & Shipping Legal Fees	16,059.24 2,559.33 121.53 7,240.26 0,00 25,990.36 11,780.77 1,212.62 4,959.26 1,825.85	0.74% 0.12% 0.01% 0.33% 0.00% 1.20% 0.55% 0.06% 0.23% 0.08%	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	16,059.24 2,569.33 121.53 7,240.26 0,00 25,990.36 11,780.77 1,212.62 4,959.26 1,825.85	3,068,456.96  141,911.50 34,931.96 1,559,84 92,893.65 5,493.98 276,790.93  101,748.89 66,316.29 75,088.07 25,269.81	14.18%  0.66% 0.16% 0.01% 0.43%  1.28%  0.47% 0.31% 0.35% 0.12%	2,169,700.00  0.00 0.00 192,000.00 0.00 192,000.00 77,600.00 67,900.00 29,600.00 13,300.00 12,300.00	898,756,96  141,911.50 34,931.96 (190,440.16) 92,893.65 5,493.98  84,790.93  24,148.89 (1,583.71) 19,738.07 (4,330.19) 2,927.19 1,050.92	308,427.94  16,058.99 2,569.33 87.29 10,400.60 0.00 29,116.21  3,538.57 50.00 5,873.41 1,302.37 2,178.88 1,290.94	174,004.44 5,066.86 2,677.70 176.60 8,297.35 47.52 16,268.03 9,509.56 0.00 0.00 20,782.81 4,857.17 1,676.30
Total Personnel Expense  BUILDING & EQUIPMENT EXPENSE Depreciation Expense Insurance Maintenance & Repairs Utilities & Telephone Personal Property Taxes Total Building & Equipment Exp  OPERATING EXPENSES Advertising Selling Exp - Conference Selling Exp - Sales Rep Exp Travel Meals - Sales Postage, Freight & Shipping Legal Fees Professional Fees	16,059.24 2,569.33 121.53 7,240.26 0,00 25,990.36 11,780.77 1,212.62 4,959.26 1,825.85 1,598.25 911.30	15.11% 0.74% 0.12% 0.01% 0.33% 1.20% 0.65% 0.06% 0.23% 0.06% 0.23% 0.00%	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	16,059.24 2,569.33 121.53 7,240.26 25,990.36 11,780.77 1,212.62 4,959.26 1,825.85 1,598.25 911.30	3,068,456.96  141,911.50 34,931.96 1,559.84 92,893.65 5,493.98 276,790.93  101,748.89 66,316.29 75,088.07 25,269.81 16,227.19 13,350.92	0.66% 0.16% 0.01% 0.43% 1.28% 0.43% 0.33% 0.35% 0.12% 0.25%	2,169,700.00  0.00 192,000.00 0.00 192,000.00 77,600.00 67,900.00 55,350.00 29,600.00 13,300.00 12,300.00 171,100.00	898,756,96  141,911.50 34,931.96 (190,440.16) 92,893.65 5,493.98  84,790.93  24,148.89 (1,583.71) 19,738.07 (4,330.19) 2,927.19 1,050.92	308,427.94  16,058.99 2,569.33 87.29 10,400.60 0.00 29,116.21  3,536.67 50.00 5,873.41 1,302.37 2,178.88 1,290.94 49,886.73	174,004.44 5,066.86 2,677.70 178.50 8,297.35 47.52 16,268.03 9,509.56 0.00 0.00 20,762.81 4,857.17 1,676.30 1,467.05
Total Personnel Exbense  BUIL DING & EQUIPMENT EXPENSE Depreciation Expense Insurance Maintenance & Repairs Utilities & Telephone Personal Property Taxes Total Bullding & Equipment Exo  OPERATING EXPENSES Advertising Selling Exp - Conference Selling Exp - Sales Rep Exp Travel Meals - Sales Postage, Freight & Shipping Legal Fees Professional Fees Patent Protection	16,059.24 2,569.33 121.53 7,240.26 0.00 25,990.36 11,780.77 1,212.62 4,959.2 1,825.85 1,825.85 1,598.25 911.30	0.74% 0.12% 0.01% 0.03% 0.00% 1.20% 0.55% 0.06% 0.23% 0.08% 0.07% 0.04%	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	16,059.24 2,569.33 121,53 7,240.26 0.00 25,990.36 11,780.77 1,212.62 4,959.26 1,825.85 1,598.25 911.30 19,552.00	3,068,456.96  141,911.50 34,931.96 1,559,84 92,893.65 5,493.98 276,790.93  101,748.89 66,316.29 75,088.07 25,269.81 16,227.19 13,350.92 278,274.05	0.66% 0.16% 0.01% 0.03% 1.28% 0.47% 0.31% 0.35% 0.12% 0.07%	2,169,700.00  0.00 0.00 192,000.00 0.00 192,000.00 77,600.00 67,900.00 29,600.00 13,300.00 12,300.00	898,756,96  141,911.50 34,931.96 (190,440.16) 92,893.65 5,493.98 84,790.93  24,148.89 (1,583.71) 19,738.07 (4,330.19) 2,927.19 1,050,92 10,174.05	308,427.94  16,058.99 2,569.33 87.29 10,400.60 0.00 29,116.21  3,538.57 50.00 5,873.41 1,302.37 2,178.88 1,290.94 49,886.73 2,255.22	174,004.44 5,066.86 2,677.70 178.60 5,297.35 47.52 16,268.03 9,509.56 0.00 0.00 20,782.81 4,857.17 1,676.30 1,467.05
Total Personnel Expense  BUILDING & EQUIPMENT EXPENSE Depreciation Expense Insurance Maintenance & Repairs Utilities & Telephone Personal Property Taxes Total Building & Equipment Exo  OPERATING EXPENSES Advertising Selling Exp - Conference Selling Exp - Sales Rep Exp Travel Meals - Sales Postage, Freight & Shipping Legal Fees Professional Fees Patent Protection Office Supplies	16,059.24 2,559.33 121.53 7,240.26 0,00 25,990.36 11,780.77 1,212.62 4,959.26 1,825.85 1,598.25 911.30 19,552.00 2,834.11 10,816.61 1,381.04	0.74% 0.12% 0.33% 0.00% 1.20% 0.55% 0.66% 0.23% 0.06% 0.23% 0.06%	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	16,059.24 2,569.33 121.53 7,240.26 25,990.36 11,780.77 1,212.62 4,959.26 1,825.85 1,598.25 911.30 19,552.00 2,834.11	3,068,456.96  141,911.50 34,931.96 1,559.84 92,993.98 276,790.93  101,748.89 66,316.29 75,088.07 25,269.81 16,227.19 13,350.92 278,274.05 81,077.08	0.66% 0.16% 0.43% 0.03% 1.28% 0.47% 0.31% 0.35% 0.12% 0.07% 0.06% 1.29%	77,600.00 77,600.00 77,600.00 77,600.00 77,600.00 77,600.00 77,600.00 77,600.00 77,600.00 77,600.00 77,600.00	898,756,96  141,911.50 34,931.96 (190,440.16) 92,893.65 5,493.98  84,790.93  24,148.89 (1,583.71) 19,738.07 (4,330.19) 2,927.19 1,050.92 107,174.05 13,477.08	308,427.94  16,058.99 2,569.33 87.29 10,400.60 0.00  29,116.21  3,538.57 50.00 5,873.41 1,302.37 2,178.88 1,290.94 49,886.73 2,255.22 0.00	174,004.44 5,066.86 2,677.70 176.80 8,297.35 47.52 16,266.03 9,509.56 0.00 0.00 20,782.81 4,857.17 1,676.30 1,467.05 11,891.09 0.00
Total Personnel Expense  BUIL DING & EQUIPMENT EXPENSE Depreciation Expense Insurance Maintenance & Repairs Utilities & Telephone Personal Property Taxes Total Building & Equipment Exp  OPERATING EXPENSES Advertising Selling Exp - Conference Selling Exp - Conference Selling Exp - Sales Rep Exp Travel Meals - Sales Postage, Freight & Shipping Legal Fees Professional Fees Patent Protection Office Supplies Taxes	16,059.24 2,569.33 121.53 7,240.26 0,000 25,990.36 11,780.77 1,212.62 4,959.26 1,825.85 1,598.25 911.30 19,552.00 2,834.11 10,816.61 13,810.44 72,741.09	0.74% 0.12% 0.10% 0.33% 0.00% 1.20% 0.65% 0.06% 0.23% 0.06% 0.23% 0.06% 0.33% 0.06% 0.33% 0.05% 0.50%	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	16,059.24 2,569.33 121.53 7,240.26 0,00 25,990.36 11,780.77 1,212.62 4,959.26 1,825.85 1,598.25 911.30 19,552.00 2,834.11 10,816.61	3,068,456.96  141,911.50 34,931.96 1,559.84 92,893.65 5,493.98 276,790.93  101,748.89 66,316.29 75,088.07 25,269.81 16,227.19 13,350.92 278,274.05 81,077.08	0.66% 0.16% 0.43% 0.03% 1.28% 0.47% 0.31% 0.35% 0.12% 0.06% 1.29% 0.06%	2,169,760.00  0.00 0.00 192,000.00 0.00 192,000.00 77,600.00 67,900.00 29,600.00 13,300.00 12,300.00 171,100.00 67,600.00 0.00	898,756,96  141,911.50 34,931.96 (190,440.16) 92,893.65 5,493.98 84,790.93  24,148.89 (1,583.71) 19,738.07 (4,330.19) 2,927.19 1,050,92 10,174.05	308,427.94  16,058.99 2,569.33 87.29 10,400.80 0,00 29,116.21  3,538.57 50.00 5,873.41 1,302.37 2,176.88 1,290.94 49,886.73 2,255.22 0,00 8,785.58	174,004.44 5,066.86 2,677.70 178.80 8,297.35 47.52 16,268.03 9,509.56 0.00 0.00 20,782.81 4,857.17 1,676.30 1,467.05 11,891.09 0.00 1,909.78
Total Personnel Exbense  BUIL DING & EQUIPMENT EXPENSE Depreciation Expense Insurance Maintenance & Repairs Utilities & Telephone Personal Property Taxes Total Building & Equipment Exp  OPERATING EXPENSES Advertising Selling Exp - Conference Selling Exp - Sales Rep Exp Travel Meals - Sales Postage, Freight & Shipping Legal Fees Professional Fees Professional Fees Patent Protection Office Supplies Taxes Taxes Taxes	16,059.24 2,569.33 121.53 7,240.26 0,00 25,990.36 11,780.77 1,212.62 4,959.26 1,825.85 1,598.25 911.30 19,552.00 2,834.11 10,816.61 1,381.04 72,741.09 8,213.11	0.74% 0.12% 0.01% 0.33% 0.00% 1.20% 0.55% 0.08% 0.08% 0.08% 0.09% 0.55% 0.08% 0.09% 0.55%	\$0.00 \$0.00	326,482.59 16,059.24 2,569.33 121.53 7,240.26 0.00 25,990.36 11,780.77 1,212.62 4,959.26 1,825.85 1,598.25 911.30 19,552.00 2,834.11 10,816.61 1,381.04	3,068,456.96  141,911.50 34,931.96 1,559.84 92,993.65 5,493.98 276,790.93  101,748.89 66,316.29 75,088.07 25,269.81 16,227.19 13,350.92 278,274.05 81,077.08 10,816.61	0.66% 0.16% 0.01% 0.43% 0.03% 1.28% 0.47% 0.31% 0.35% 1.29% 0.77% 0.06% 1.29% 0.37% 0.05%	2,169,700.00  0.00 0.00 192,000.00 0.00 192,000.00 77,600.00 67,900.00 55,350.00 12,300.00 12,300.00 171,100.00 67,600.00 0.00 32,750.00	898,756,96  141,911.50 34,931.96 (190,440.16) 92,893.65 5,493.98 84,790.93  24,148.89 (1,583.71) 19,738.07 (4,330.19) 2,927.19 1,050.92 107,174.05 13,477.08 10,816.51	308,427.94  16,058.99 2,569.33 87.29 10,400.60 0.00 29,116.21  3,538.57 50.00 5,873.41 1,302.37 2,178.88 1,290.94 49,886.73 2,255.22 0,00 8,785.58 71,961.12	174,004.44 5,066.86 2,677.70 178.60 8,297.35 16,268.03 9,509.56 0.00 20,782.81 1,676.30 1,467.05 11,891.09 0.00 1,909.78 27,857.40
Total Personnel Expense  BUIL DING & EQUIPMENT EXPENSE Depreciation Expense Insurance Maintenance & Repairs Utilities & Telephone Personal Property Taxes Total Building & Equipment Exp  OPERATING EXPENSES Advertising Selling Exp - Conference Selling Exp - Conference Selling Exp - Sales Rep Exp Travel Meals - Sales Postage, Freight & Shipping Legal Fees Professional Fees Patent Protection Office Supplies Taxes	16,059.24 2,569.33 121.53 7,240.26 0,000 25,990.36 11,780.77 1,212.62 4,959.26 1,825.85 1,598.25 911.30 19,552.00 2,834.11 10,816.61 13,810.44 72,741.09	0.74% 0.12% 0.10% 0.33% 0.00% 1.20% 0.65% 0.06% 0.23% 0.06% 0.23% 0.06% 0.33% 0.06% 0.33% 0.05% 0.50%	\$0.00 \$0.00	16,059.24 2,569.33 121.53 7,240.26 0.00 25,990.36 11,780.77 1,212.62 4,959.26 1,825.85 911.30 19,552.00 2,834.11 10,816.61 10,816.61 72,741.09	3,068,456.96  141,911.50 34,931.96 1,559.84 92,993.98 276,790.93  101,746.89 66.316.29 75,088.07 25,269.81 16,227.19 13,350.92 276,274.05 81,077.08 10,816.61 48,595.04	0.66% 0.16% 0.01% 0.43% 0.03% 1.28% 0.47% 0.31% 0.35% 0.12% 0.06% 1.29% 0.05% 0.05%	2,169,700.00  0.00 0.00 192,000.00 0.00 192,000.00 77,600.00 67,900.00 55,350.00 29,600.00 12,300.00 17,100.00 0.00 0.00 32,750.00 481,000.00	898,756,96  141,911.50 34,931.96 (190,440.16) 92,893.65 5,493.98 84,790.93  24,148.89 (1,583.71) 19,738.07 (4,330.19) 2,927.19 1,050,92 107,174.05 10,816.61 10,816.61 258,852.06	308,427.94  16,058.99 2,569.33 87.29 10,400.80 0,00 29,116.21  3,538.57 50.00 5,873.41 1,302.37 2,176.88 1,290.94 49,886.73 2,255.22 0,00 8,785.58	174,004.44 5,066.86 2,677.70 178.80 8,297.35 47.52 16,268.03 9,509.56 0.00 0.00 20,782.81 4,857.17 1,676.30 1,467.05 11,891.09 0.00 1,909.78
Total Personnel Exbense  BUILDING & EQUIPMENT EXPENSE Depreciation Expense insurance Maintenance & Repairs Utilities & Telephone Personal Property Taxes Total Building & Equipment Exo  OPERATING EXPENSES Advertising Selling Exp - Conference Selling Exp - Sales Rep Exp Travel Meals - Sales Postage, Freight & Shipping Legal Fees Professional Fees Patent Protection Office Supplies Taxes Tarriffs, Penatties & Fees Total Operating Expenses	16,059.24 2,569.33 121.53 7,240.26 0,00 25,990.36 11,780.77 1,212.62 4,959.26 1,825.85 1,598.25 911.30 19,552.00 2,834.11 10,816.61 1,381.04 72,741.09 8,213.11	0.74% 0.12% 0.01% 0.33% 0.00% 1.20% 0.55% 0.08% 0.08% 0.08% 0.09% 0.55% 0.08% 0.09% 0.55%	\$0.00 \$0.00	16,059,24 2,569,33 121,53 7,240,26 0,00 25,990,36 11,780,77 1,212,62 4,959,26 1,825,85 1,598,25 1,130 19,552,00 2,834,11 10,816,61 1,381,04 72,741,09 8,213,11	3,068,456.96  141,911.50 34,931.96 1,559.84 92,893.65 5,493.98 276,799.93  101,748.89 66,316.29 75,088.07 25,269.81 16,227.19 13,350.92 278,274.05 81,077.08 10,816.61 48,595.04 739,852.06	0.66% 0.16% 0.16% 0.01% 0.43% 0.03% 1.28% 0.47% 0.35% 0.12% 0.06% 1.29% 0.05% 0.22% 3.42% 0.02%	2,169,760.00  0.00 0.00 192,000.00 0.00 192,000.00  77,600.00 67,900.00 29,600.00 12,300.00 171,100.00 67,600.00 0.00 32,750.00 481,000.00	898,756,96  141,911.50 34,931.96 (190,440.16) 92,893.65 5,493.98  84,790.93  24,148.89 (1,583.71) 19,738.07 (4,330.19) 2,927.19 1,050.92 107,174.05 13,477.08 10,816.51 15,845.04 258.852.06	308,427.94  16,058.99 2,569.33 87.29 10,400.60 0.00  29,116.21  3,538.57 50.00 5,873.41 1,302.37 2,178.88 1,290.94 49,886.73 2,255.22 0.00 6,785.58 71,961.12 (2,545.81)	174,004.44 5,066.86 2,677.70 178.60 8,297.35 47.52 16,268.03 9,509.56 0.00 0.00 20,782.81 4,857.17 1,676.30 1,467.05 11,891.09 0.00 1,909.78
Total Personnel Expense  BUILDING & EQUIPMENT EXPENSE Depreciation Expense Insurance Maintenance & Repairs Utilities & Telephone Personal Property Taxes Total Building & Equipment Exo  OPERATING EXPENSES Advertising Selling Exp - Conference Selling Exp - Sales Rep Exp Travel Meals - Sales Postage, Freight & Shipping Legal Fees Professional Fees Professional Fees Professional Fees Taxes Taxeriff, Penatties & Fees Total Operating Expenses OTHER INCOME (EXPENSE)	16,059.24 2,559.33 121.53 7,240.28 0,00 25,990.36 11,780.77 1,212.62 4,959.26 1,825.85 1,598.25 911.30 19,552.00 2,834.11 10,816.61 1,381.04 72,741.09 8,213.11	0.74% 0.12% 0.01% 0.33% 0.00% 1.20% 0.55% 0.06% 0.23% 0.06% 0.23% 0.06% 0.33% 0.55% 0.66% 0.33% 0.55%	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	16,059,24 2,569,33 121,53 7,240,26 0.00 25,990,36 11,780,77 1,212,62 4,959,26 1,825,85 1,598,25 911,30 19,552,00 2,834,11 10,816,61 1,381,04 72,741,09 8,213,11	3,068,456.96  141,911.50 34,931.96 1,559.84 92,893.65 5,493.98 276,790.93  101,748.89 66,316.29 75,088.07 25,269.81 16,227.19 13,350.92 278,274.05 81,077.08 10,816.61 45,595.04 739,852.06 184,045.42 1,640,661.43	14.18%  0.66% 0.16% 0.01% 0.43% 1.28%  0.47% 0.31% 0.55% 0.12% 0.07% 0.06% 1.29% 0.37% 0.05% 7.58%	2,169,700.00  0.00 192,000.00 0.00 192,000.00 77,600.00 67,900.00 53,350.00 12,300.00 171,100.00 67,600.00 67,600.00 171,100.00 67,600.00 171,100.00 171,100.00 171,100.00 171,100.00 171,100.00 171,100.00 171,100.00 171,100.00 171,100.00 171,100.00 171,100.00 171,100.00 171,100.00 171,100.00 171,100.00 171,100.00 171,100.00 171,100.00	898,756,96  141,911.50 34,931.96 (190,440.16) 92,893.65 5,493.98  84,790.93  24,148.89 (1,583.71) 19,738.07 (4,330.19) 2,927.19 1,050.92 107,174.05 13,477.08 10,816.61 15,845.04 258,852.06 30,045.42 478,161.43	308,427.94  16,058.99 2,569.33 87.29 10,400.60 0.00  29,116.21  3,538.57 50.00 5,873.41 1,302.37 2,178.88 1,290.94 49,886.73 2,255.22 0,00 8,785.58 71,961.12 (2,545.81) 144,577.01	174,004.44  5,066.86 2,677.70 178.80 8,297.35 47.52 16,268.03  9,509.56 0.00 0.00 20,782.81 4,857.17 1,676.30 1,467.05 11,891.09 0.00 1,999.78 27,857.40 14,326.52 94,277.68
Total Personnel Expense  BUIL DING & EQUIPMENT EXPENSE Depreciation Expense Insurance Maintenance & Repairs Utilities & Telephone Personal Property Taxes Total Building & Equipment Exp  OPERATING EXPENSES Advertising Selling Exp - Conference Selling Exp - Sales Rep Exp Travel Meals - Sales Postage, Freight & Shipping Legal Fees Professional Fees Patent Protection Office Supplies Taxes Tarriffs, Penalties & Fees Total Operating Expenses OTHER INCOME (EXPENSE) Interest/Investment Inc (Exp)	16,059.24 2,569.33 121.53 7,240.26 0,00 25,990.36 11,780.77 1,212.62 4,959.26 1,825.85 1,598.25 911.30 19,552.00 2,834.11 10,816.61 1,381.04 72,741.09 8,213.11	0.74% 0.12% 0.01% 0.33% 0.00% 1.20% 0.55% 0.06% 0.23% 0.06% 0.07% 0.04% 0.90% 0.13% 0.55% 0.65% 0.65% 0.65%	\$0.00 \$0.00	16,059.24 2,569.33 121.53 7,240.26 0.00 25,990.36 11,780.77 1,212.62 4,959.26 1,825.85 1,598.25 911.30 19,552.00 2,834.11 10,816.61 1,381.04 72,741.09 8,213.11	3,068,456.96  141,911.50 34,931.96 1,559.84 92,993.98 276,790.93  101,748.89 66,316.29 75,088.07 25,269.81 16,227.19 13,350.92 278,274.05 81,077.08 10,816.61 48,595.04 739,852.06 184,045.42 1,640,661.43	0.66% 0.16% 0.01% 0.43% 0.03% 1.28% 0.47% 0.31% 0.35% 0.12% 0.06% 1.29% 0.65% 1.29% 0.65% 0.29%	2,169,700.00  0.00 0.00 192,000.00 0.00 192,000.00 77,600.00 67,900.00 55,350.00 29,600.00 12,300.00 17,100.00 67,600.00 0.00 32,750.00 481,000.00 1,162,500.00	898,756,96  141,911.50 34,931.96 (190,440.16) 92,893.65 5,493.98 84,790.93  24,148.89 (1,583.71) 19,738.07 (4,330.19) 2,927.19 1,050.92 107,174.05 13,477.08 10,816.51 15,845.04 258,852.06 30,045.42 478,161.43	308,427.94  16,058.99 2,569.33 87.29 10,400.60 0.00 29,116.21  3,538.67 50.00 5,873.41 1,302.37 2,178.88 1,290.94 49,886.73 2,255.22 0.00 6,785.58 71,961.12 (2,545.81) 144,577.01	174,004.44  5,066.86 2,677.70 178.60 8,297.35 16,268.03  9,509.56 0.00 0.00 20,782.81 4,857.17 1,676.30 1,467.05 11,891.09 0.00 1,909.78 27,857.40 14,326.52 94,277.68
Total Personnel Expense  BUILDING & EQUIPMENT EXPENSE Depreciation Expense Insurance Maintenance & Repairs Utilities & Telephone Personal Property Taxes Total Building & Equipment Exo  OPERATING EXPENSES Advertising Selling Exp - Conference Selling Exp - Sales Rep Exp Travel Meals - Sales Postage, Freight & Shipping Legal Fees Professional Fees Professional Fees Professional Fees Taxes Taxeriff, Penatties & Fees Total Operating Expenses OTHER INCOME (EXPENSE)	16,059.24 2,569.33 121.53 7,240.26 0,00 25,990.36 11,780.77 1,212.62 4,959.26 1,825.85 1,598.25 911.30 19,552.00 2,834.41 10,816.61 1,381.04 72,741.09 8,213.11 137,826.01	15.11% 0.74% 0.12% 0.01% 0.33% 0.00% 1.20% 1.20% 0.55% 0.06% 0.23% 0.08% 0.07% 0.90% 0.13% 0.50% 0.38% 6.38%	\$0.00 \$0.00	16,059.24 2,569.33 121.53 7,240.26 0,00 25,990.36 11,780.77 1,212.62 4,959.26 1,825.85 1,598.25 991.30 19,552.00 2,834.11 10,816.61 1,381.04 72,741.09 8,213.11 137,826.01	3,068,456.96  141,911.50 34,931.96 1,559.84 92,893.65 5,493.98 276,790.93  101,748.89 66,316.29 75,088.07 25,269.81 16,227.19 13,350.92 278,274.05 81,077.08 10,816.61 48,595.04 184,045.42 1,640,661.43	0.66% 0.16% 0.16% 0.01% 0.43% 0.33% 0.47% 0.35% 0.12% 0.05% 0.05% 0.25% 0.25% 0.25% 0.25% 0.85% 7.58%	2,169,760.00  0.00 0.00 192,000.00 0.00 192,000.00 77,600.00 67,900.00 55,350.00 29,600.00 13,300.00 12,300.00 171,100.00 67,600.00 0.00 32,750.00 181,000.00 154,000.00 1,162,500.00 (500.00)	898,756,96  141,911.50 34,931.96 (190,440.16) 92,893.65 5,493.98  84,790.93  24,148.89 (1,583.71) 19,738.07 (4,330.19) 2,927.19 1,050.92 107,174.05 13,477.08 10,816.61 15,845.04 258,852.06 30,045.42 478,161.43	308,427.94  16,058.99 2,569.33 87.29 10,400.60 0.00 29,116.21  3,538.67 50.00 5,873.41 1,302.37 2,178.88 1,290.94 49,886.73 2,255.22 0.00 8,785.58 71,961.12 (2,545.81) 144,577.01	174,004.44  5,066.86 2,677.70 178.60 8,297.35 47.52 16,268.03  9,509.56 0.00 20,782.81 4,857.17 1,676.30 1,467.05 11,891.09 0.00 1,909.78 27,857.40 14,326.52 94,277.68
Total Personnel Exbense  BUIL DING & EQUIPMENT EXPENSE Depreciation Expense Insurance Maintenance & Repairs Utilities & Telephone Personal Property Taxes Total Building & Equipment Exp  OPERATING EXPENSES Advertising Selling Exp - Conference Selling Exp - Sales Rep Exp Travel Meals - Sales Postage, Freight & Shipping Legal Fees Professional Fees Patent Protection Office Supplies Traxes Tarriffs, Penalties & Fees Total Operating Expenses  OTHER INCOME (EXPENSE) Interest/Investment Inc (Exp) Interest/Investment Inc (Exp) Interest/Investment Inc (Exp)	16,059.24 2,559.33 121.53 7,240.26 0.00 25,990.36 11,780.77 1,212.62 4,959.26 1,825.85 1,598.25 911.30 19,552.00 2,834.11 10,816.61 1,381.04 72,741.09 8,213.11 137,826.01	0.74% 0.74% 0.12% 0.01% 0.33% 0.00% 1.20% 0.55% 0.06% 0.23% 0.06% 0.23% 0.00% 0.01% 0.00% 0.	\$0.00 \$0.00	16,059.24 2,569.33 121.53 7,240.26 0,00 25,990.36 11,780.77 1,212.62 4,959.26 1,825.85 1,598.25 911.30 19,552.00 2,834.11 10,816.61 1,381.04 72,741.09 8,213.11 137,826.01	3,068,456.96  141,911.50 34,931.96 1,559.84 92,993.86 276,790.93  101,748.89 66,316.29 75,088.07 25,269.81 16,227.19 13,350.92 278,274.05 81,077.08 10,816.61 48,595.04 739,852.06 184,045.42 1,640,661.43	0.66% 0.16% 0.01% 0.43% 0.03% 1.28% 0.47% 0.31% 0.35% 0.12% 0.05% 0.27% 0.05% 0.27% 0.05% 0.28% 0.02% 0.02%	2,169,700.00  0.00 0.00 192,000.00 0.00 192,000.00 77,600.00 67,900.00 55,350.00 29,600.00 13,300.00 12,300.00 0.00 0.00 0.00 32,750.00 481,000.00 154,000.00 1,162,500.00 (500.00) (19,600.00)	898,756,96  141,911.50 34,931.96 (190,440.16) 92,893.65 5,493.98  84,790.93  24,148.89 (1,583.71) 19,738.07 (4,330.19) 2,927.19 1,050.92 107,174.05 13,477.08 10,816.51 15,845.04 258,852.06 30,045.42 478,161.43	308,427.94  16,058.99 2,569.33 87.29 10,400.60 0.00  29,116.21  3,538.67 50.00 5,873.41 1,302.37 2,176.88 1,290.94 49,886.73 2,255.22 0.00 8,785.58 71,961.12 (2,545.81) 144,577.01	174,004.44  5,066.86 2,677.70 178.80 8,297.35 47.52 16,268.03  9,509.56 0.00 0.00 20.782.81 4,857.17 1,676.30 1,467.05 11,891.09 0.00 1,999.78 27,857.40 14,326.52 94,277.68
Total Personnel Expense  BUILDING & EQUIPMENT EXPENSE Depreciation Expense Insurance Maintenance & Repairs Utilities & Telephone Personal Property Taxes Total Building & Equipment Exp  OPERATING EXPENSES Advertising Selling Exp - Conference Selling Exp - Sales Rep Exp Travel Mesis - Sales Postage, Freight & Shipping Legal Fees Professional Fees Professional Fees Patent Protection Office Supplies Taxes  Taxes  Taxiffs, Penalties & Fees Total Operating Expenses  OTHER INCOME (EXPENSE) Interest/Investment Inc (Exp) Charitible Contributions	16,059.24 2,569.33 121.53 7,240.26 0,00 25,990.36 11,780.77 1,212.62 4,959.26 1,825.85 1,598.25 911.30 19,552.00 2,834.41 10,816.61 1,381.04 72,741.09 8,213.11 137,826.01	15.11% 0.74% 0.12% 0.01% 0.33% 0.00% 1.20% 1.20% 0.55% 0.06% 0.23% 0.08% 0.07% 0.90% 0.13% 0.50% 0.38% 6.38%	\$0.00 \$0.00	16,059.24 2,569.33 121.53 7,240.26 0.00 25,990.36 11,780.77 1,212.62 4,959.26 1,825.85 1,598.25 911.30 19,552.00 2,834.11 10,816.61 1,381.04 72,741.09 8,213.11 137,826.01	3,068,456.96  141,911.50 34,931.96 1,559.84 92,893.85 5,5493.98 276,790.93  101,748.89 66,316.29 75,088.07 25,269.81 16,227.19 13,350.92 278,274.05 10,816.81 48,595.04 738,852.06 184,045.42 1,640,661.43	0.66% 0.16% 0.16% 0.01% 0.43% 0.33% 0.12% 0.31% 0.35% 0.12% 0.05% 0.26% 1.29% 0.05% 0.25% 7.58%	2,169,700.00  0.00 0.00 192,000.00 0.00 192,000.00 77,600.00 67,900.00 55,350.00 29,600.00 12,300.00 17,100.00 67,600.00 0.00 32,750.00 481,000.00 1,162,500.00 0.00 (500.00) (19,000.00)	898,756,96  141,911.50 34,931.96 (190,440.16) 92,893.65 5,493.98  84,790.93  24,148.89 (1,583.71) 19,738.07 (4,330.19) 1,050.92 107,174.05 10,816.61 30,045.42 478,161.43  3,737.38 (450.00) (1,209.01)	308,427.94  16,058.99 2,569.33 87.29 10,400.60 0.00 29,116.21  3,538.57 50.00 5,873.41 1,302.37 2,178.88 1,290.94 49,886.73 2,255.22 0.00 8,785.58 71,961.12 (2,545.81) 144,577.01  682.62 0.00 (480.36) 0.00	174,004.44  5,066.86 2,677.70 178.50 5,297.35 16,268.03  9,509.56 0,00 0,00 20,782.81 4,857.17 1,676.30 1,467.05 11,891.09 0,00 1,909.78 27,857.40 14,326.52 94,277.68
Total Personnel Expense  BUIL DING & EQUIPMENT EXPENSE Depreciation Expense Insurance Maintenance & Repairs Utilities & Telephone Personal Property Taxes Total Building & Equipment Exp  OPERATING EXPENSES Advertising Selling Exp - Conference Selling Exp - Conference Selling Exp - Sales Rep Exp Travel Meals - Sales Postage, Freight & Shipping Legal Fees Professional Fees Patent Protection Office Supplies Taxes Tarriffs, Penaities & Fees Total Operating Expenses OTHER INCOME (EXPENSE) Interest/Investment Inc (Exp) Charitible Contributions Interest Expense	16,059.24 2,569.33 121.53 7,240.26 0,000 25,990.36 11,780.77 1,212.62 4,959.26 1,825.85 1,598.25 911.30 19,552.00 2,834.11 10,816.61 1,381.04 72,741.09 8,213.11	0.74% 0.12% 0.01% 0.33% 0.00% 1.20% 0.55% 0.08% 0.08% 0.07% 0.04% 0.90% 0.33% 0.38% 0.38% 0.38%	\$0.00 \$0.00	16,059.24 2,569.33 121.53 7,240.26 0,00 25,990.36 11,780.77 1,212.62 4,959.26 1,825.85 1,598.25 911.30 19,552.00 2,834.11 10,816.61 1,381.04 72,741.09 8,213.11 137,826.01	3,068,456.96  141,911.50 34,931.96 1,559.84 92,993.86 276,790.93  101,748.89 66,316.29 75,088.07 25,269.81 16,227.19 13,350.92 278,274.05 81,077.08 10,816.61 48,595.04 739,852.06 184,045.42 1,640,661.43	0.66% 0.16% 0.01% 0.43% 0.03% 1.28% 0.47% 0.31% 0.35% 0.12% 0.05% 0.27% 0.05% 0.27% 0.05% 0.28% 0.02% 0.02%	2,169,700.00  0.00 0.00 192,000.00 0.00 192,000.00 77,600.00 67,900.00 55,350.00 29,600.00 13,300.00 12,300.00 0.00 0.00 0.00 32,750.00 481,000.00 154,000.00 1,162,500.00 (500.00) (19,600.00)	898,756,96  141,911.50 34,931.96 (190,440.16) 92,893.65 5,493.98  84,790.93  24,148.89 (1,583.71) 19,738.07 (4,330.19) 2,927.19 1,050.92 107,174.05 13,477.08 10,816.51 15,845.04 258,852.06 30,045.42 478,161.43	308,427.94  16,058.99 2,569.33 87.29 10,400.60 0.00  29,116.21  3,538.67 50.00 5,873.41 1,302.37 2,176.88 1,290.94 49,886.73 2,255.22 0.00 8,785.58 71,961.12 (2,545.81) 144,577.01	174,004.44  5,066.86 2,677.70 178.80 8,297.35 47.52 16,268.03  9,509.56 0.00 0.00 20.782.81 4,857.17 1,676.30 1,467.05 11,891.09 0.00 1,999.78 27,857.40 14,326.52 94,277.68

### NCIC

# Statement of Cash Flows For the Twelve Months Ending December 31, 2013

	December	Year to Date
Net Cash Flows From Operating Activities		
Net Income	\$20,100.95	\$400,019.78
Adjustments for differences between income flows		
and cash flows from operating activities:		
Depreciation expense	\$16,059.24	\$141,911.50
Decrease (increase) in prepaid items	\$31,906.32	\$52,163.22
Decrease (increase) in Accounts Receivable	\$111,059.55	\$52,252.19
Decrease (increase) in Employee Accounts Receivable	\$237,731.18	\$53,165.52
Increase (decrease) in Accounts Payable	(\$60,852.20)	\$125,926.52
Increase (decrease) in Accrued Expenses	(\$375,034.13)	\$179,199.13
Increase (decrease) in Employee Payables	\$123,518.23	\$142,758.45
Increase (decrease) in Taxes Payable	\$1,903.05	\$28,146.00
Net Cash Provided by Operating Activities:	\$106,392.19	\$1,175,542.31
Cash Flows from Investing Activities:		
Purchase of equipment & furniture	(\$13,993.15)	(\$457,880.10)
Owners' Distributions	(\$99.99)	(\$7,599.99)
Net Cash Used for Investing Activities	(\$14,093.14)	(\$465,480.09)
Change in Due to ICS	(\$50,430.62)	(\$66,522.38)
Change in Debt	(\$4,935.52)	(\$402,048.76)
Net Cash Provided (Used) by Financing Activities	(\$55,366.14)	(\$468,571.14)
Net Increase (Decrease) in Cash	\$36,932.91	\$241,491.08
Cash at beginning of period	\$266,036.17	\$61,478.00
Cash at end of current period	\$302,969.08	\$302,969.08